



for  
ication

International Relations -  
Professional Learning Community (IR-PLC)

# International Partnerships Assessment Part II

Sept 23 @ 12:00 pm - 1:00 pm EDT





# TERRITORIAL ACKNOWLEDGEMENT

---





## INTERNATIONAL RELATIONS PLC

---

The International Relations PLC is a community of International Relations officers whose work focuses on providing stewardship and leadership to their institution's internationalization strategy and partnerships.

If you are interested in joining this group, please visit the CBIE community hub: <https://community.cbie.ca/login/>

Continue the conversation on Twitter using **#IntlRelationsPLC**



# MODERATOR



Stéphanie Dion

International Strategy  
Advisor  
Polytechnique Montréal

Steering Committee Member  
IR-PLC





# AGENDA

---

Summary of the pre-event survey results	5 min
Keys to success and overcoming barriers in the implementation of International Partnership Assessment Tools – 2 cases : IPARI (Calgary) and IPAT (Ryerson)	30 min
Q&A – Challenges and strategies for getting started	15 min
Summary and next steps	5 min

# CONTROL PANEL

## Questions and participation:

- Type your questions in the Chat box.
- Use the mic on your control panel to unmute yourself to speak during the Q&A part.

## Presentation and handouts:

- This session is being recorded (except the Q&A)
- The presentation slides will be made available after the session.
- IR-PLC members could contact the presenters by email after the session.





## WHY ASSESS?

---

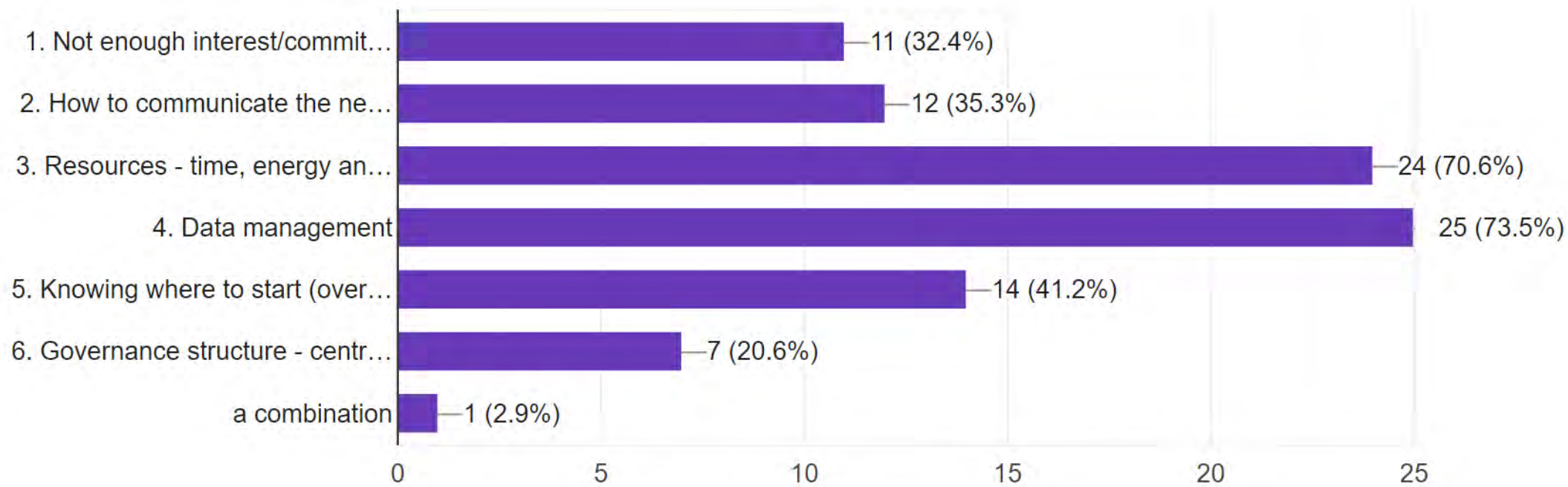
- International partnerships are at the core of internationalization strategies
- With methods and systems of business intelligence, institutions aim to take sound decisions :
  - ✓ Definition of "strategic" partnerships
  - ✓ Development of new initiatives
  - ✓ Consolidation of existing partnerships
  - ✓ Termination of some agreements
- Determine what are the outcomes expected in terms of training, research, social contribution
- Create alignment and engage the community in the internationalization efforts
- Illustrate the return on investment (ROI) to funding bodies
- Communicate the impact of internationalization to diverse stakeholders



## Pre-event survey results

### 1. What are you struggling with when looking to assessing your international partnerships?

34 responses



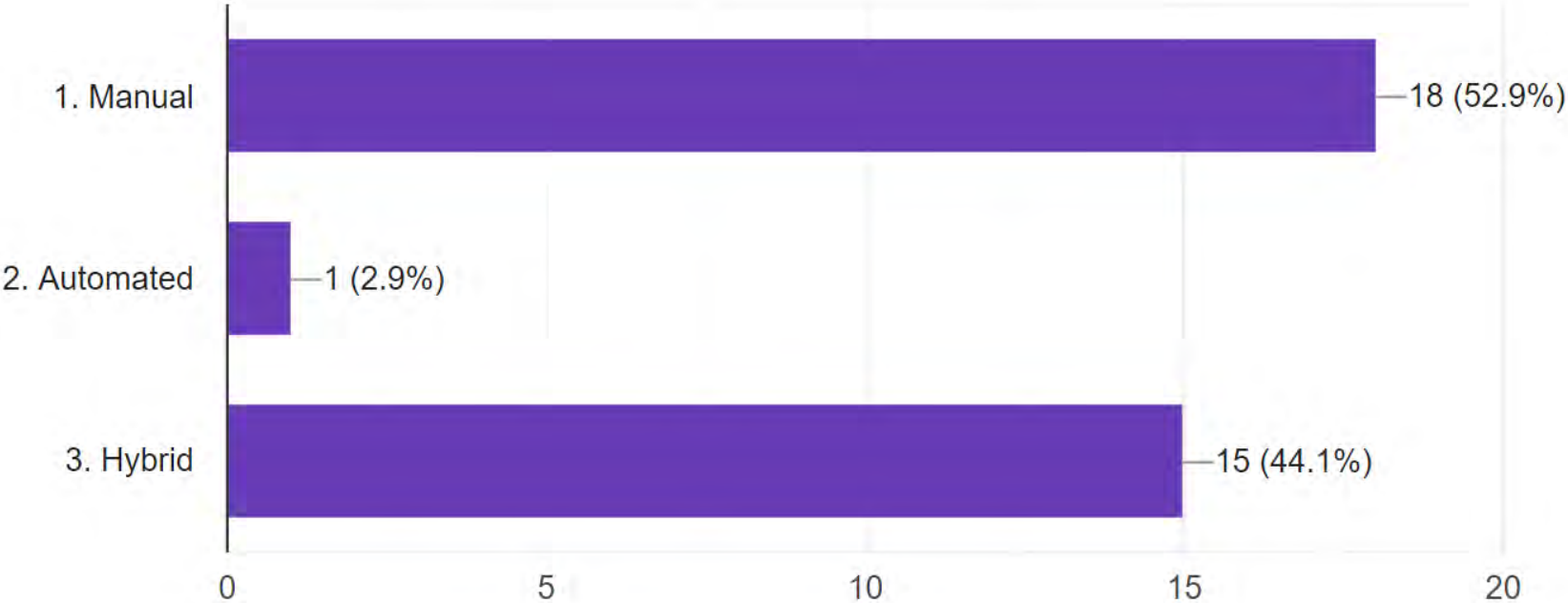




# Pre-event survey results

2. How does your institution collect international related data?

34 responses

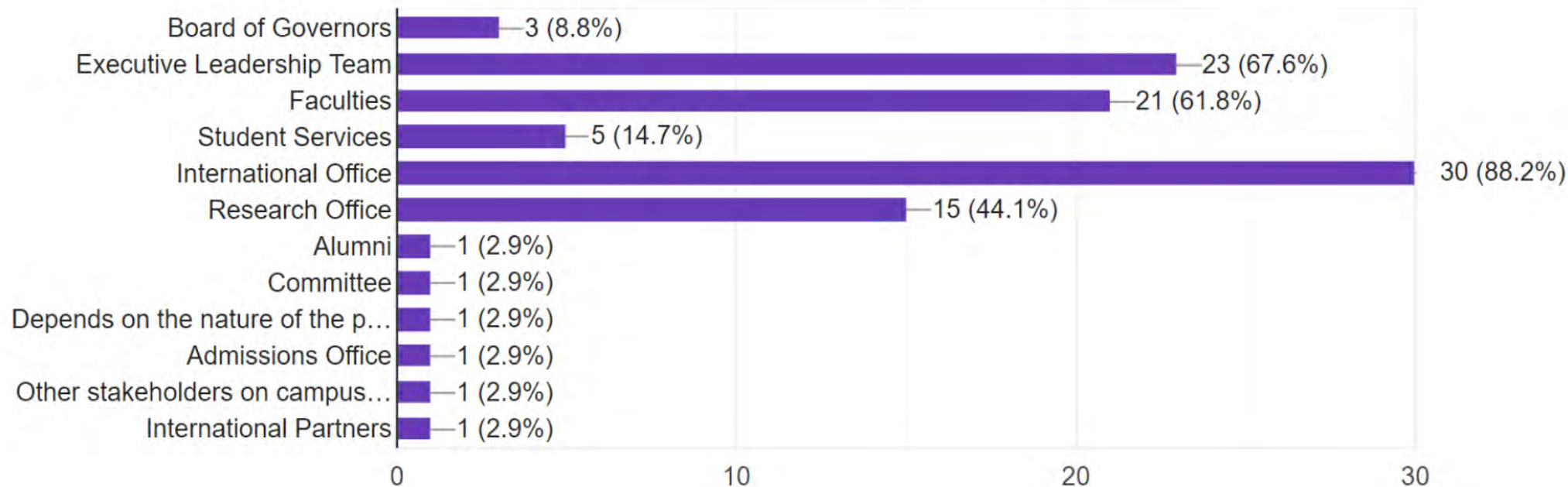




## Pre-event survey results

3. Since internationalization is a shared responsibility, who needs to be consulted when defining the criteria for international partnership assessment?

34 responses



# SPEAKERS



**Suhair Deeb**

Coordinator, International Agreements  
and Faculty Engagement

Ryerson University

**Andrea Delgado Morrow**

Director, International Relations

University of Calgary

Steering Committee Co-Chair IR-PLC





# Presentation Structure

---

## Ryerson University

**What?** Assessment of partners for fit with Ryerson

**How?** Using a set of metrics developed to assess a partner institution's alignment with Ryerson key priorities as identified by the international strategy

## University of Calgary

**What?** Assessment of partnerships for all international academic partners at UCalgary.

**How?** Uses a set of criteria and scoring system within three designated categories (Academic, Mobility and Research) to track partnership activities.



Ryerson University



# International Partner Assessment Tool (IPAT)

Suhair Deeb, MSc, MA

Coordinator, International Agreements and Faculty Engagement

# Context

- 2016: Creation of the position of the Assistant VP-International
- 2017-2018
  - Consultations with the University community
  - International Strategy
  - International Partner Assessment Tool-IPAT  
(higher education institutions only)
- 2020: Minor modification to IPAT

# International Strategy

## FIVE PRIORITIES

- Global Learning
- Research Collaboration
- Innovation, Incubation and Entrepreneurship
- Projects and Capacity Building
- International Students (degree seeking)



# IPAT

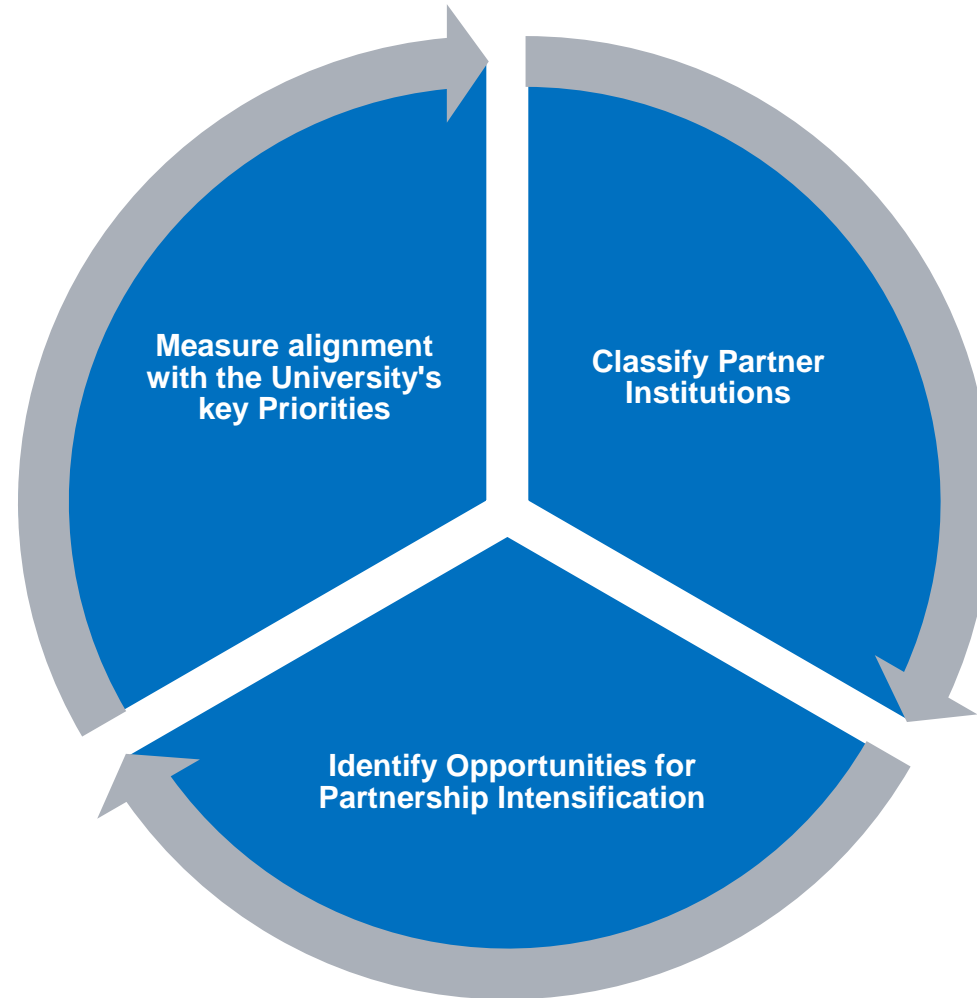
Why IPAT?

How? Data collection and design

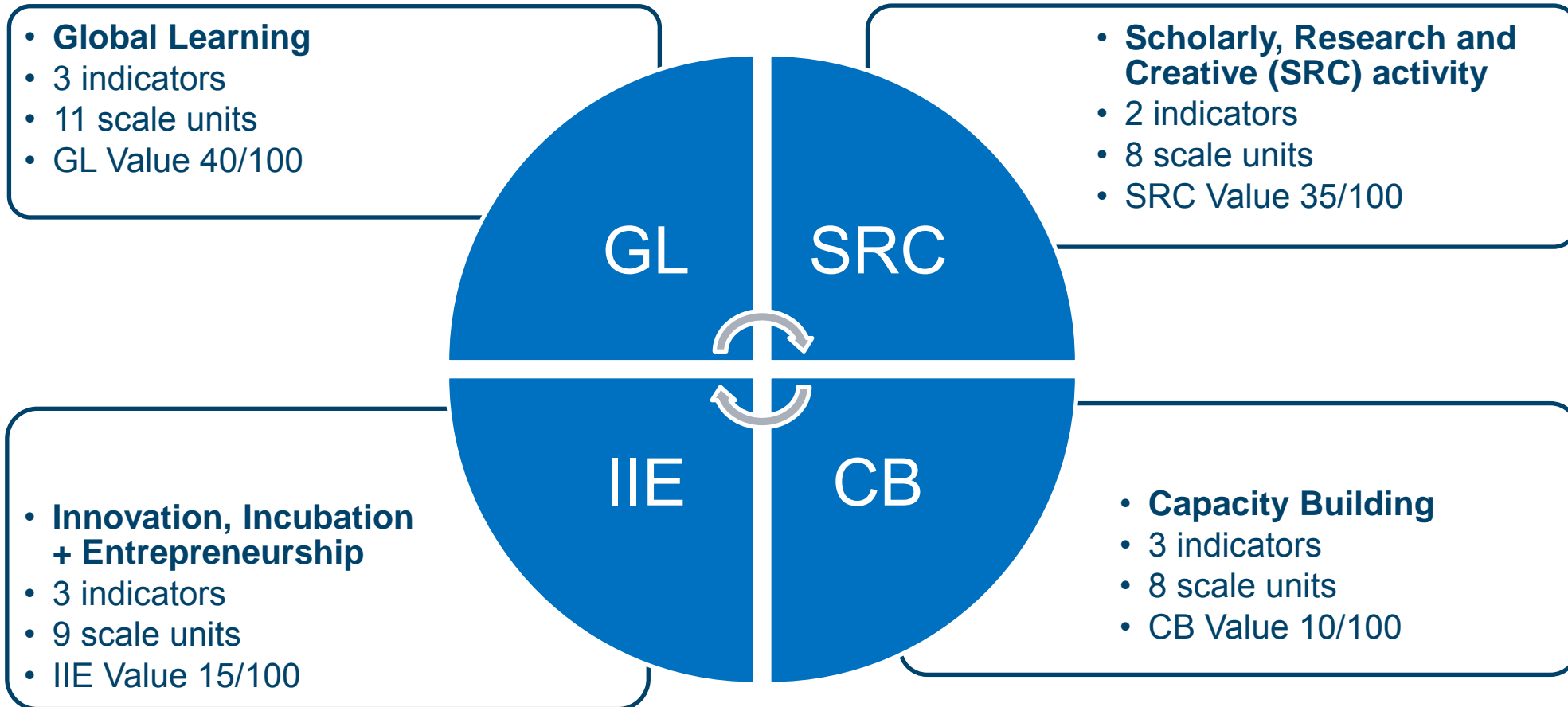
Outcomes

- Inform decision making
- Identify opportunities for partnership intensification
- Create more consistent approach to profiling the partners
- Manage delegation visits and mission planning

# IPAT: Main Objectives



# Metrics



# INDICATORS

## GL

- Overlap with RU's academic areas
- Offer of English Language Courses
- University Ranking (Times Higher Education (THE) World Ranking)

## SRC

- Overlap with RU's research themes
- University Ranking (Shanghai Jiao Tong U. Ranking-ARWU)

## IIE

- Presence of Incubator/accelerator
- Link to pedagogy
- Incubator Ranking (UBI Global Ranking)

## CB

- Link to RU's social innovation themes
- Member of Ashoka University Network
- Located in a major world city

# Example

CRITERIA	INDICATORS	SCALE UNITS	Value
Global Learning (GL)	Overlap with RU's academic areas	Overlap with 7-8 academic areas	15
		Overlap with 5-6 academic areas	12.5
		Overlap with 1-4 academic areas	10
		Overlap with 0 academic areas	0
	Offer English Language Courses	Yes, across all academic areas	12.5
		Yes, across some academic areas	10
		No English language courses	0
	Times Higher Education (THE) World Ranking	Ranked 1-200	12.5
		Ranked 201-500	10
		Ranked 501- 800	7.5
		Not ranked	0
	GL Score		/40

# CALIBRATION + CLASSIFICATION

## METHODOLOGY

Sample: 50/150 universities

Designed the spreadsheet with formulas

Applied 3 different sets for criteria and indicator values for testing

Determined final values including partner classification

Classification was aimed at being descriptive, not value-oriented

Partners at all levels of classification are key to internationalization

Classification	Value Range	Relationship to RU Internationalization Priorities
Strategic	75-100	Strongly supports all priorities
Comprehensive	60-74	Supports top priorities, specifically GL + SRC
Multi-level	41-59	Supports multiple priorities
Specialized	1-40	Supports specific priorities or a specific activity

# APPLICATION

- **Identify Opportunities that Support Institutional Priorities**

Classify partners and identify opportunities for partnership intensification

Create activities that support institutional priorities

Develop IPAT-based profile of partners (qualitative data)

- **Coordinate Partnership Activities**



# IPAT Modification

- **Criteria:** Scholarly, Research and Creative (SRC) Activity
  - In 2020, new strategic research plan launched
  - Overlap with RU's research themes went down from 6 to 4 themes
  - Adjustment to scale units and values
  - No impact on partner classification



# Lessons Learned

- Quick access to partner classification and data for reporting and recommendation purposes
- Periodical review of the tool
  - Institutional priorities shift
  - Partner institutions evolve
  - Resources shift

# International Partnerships Assessment Survey

- Struggles when looking to assess international partner
  - Resources & data management (~74% of survey responses)
  - Knowing where to start (~41% of survey responses)
- Data collection: How international related data was collected?
  - Manual using Excel formulas for conditional formatting ("what-if" analysis) (53% of survey responses)
- Who needs to be consulted when defining the criteria for partner assessment?
  - International Strategy- The Ryerson community
  - IPAT- International Office-- tool presented to selected key stakeholders (88% of survey responses)

# Questions?

Suhair Deeb  
[sdeeb@ryerson.ca](mailto:sdeeb@ryerson.ca)



University of Calgary



# Lessons Learned and Next Steps International Partnership Assessment Rating Index (IPARI)

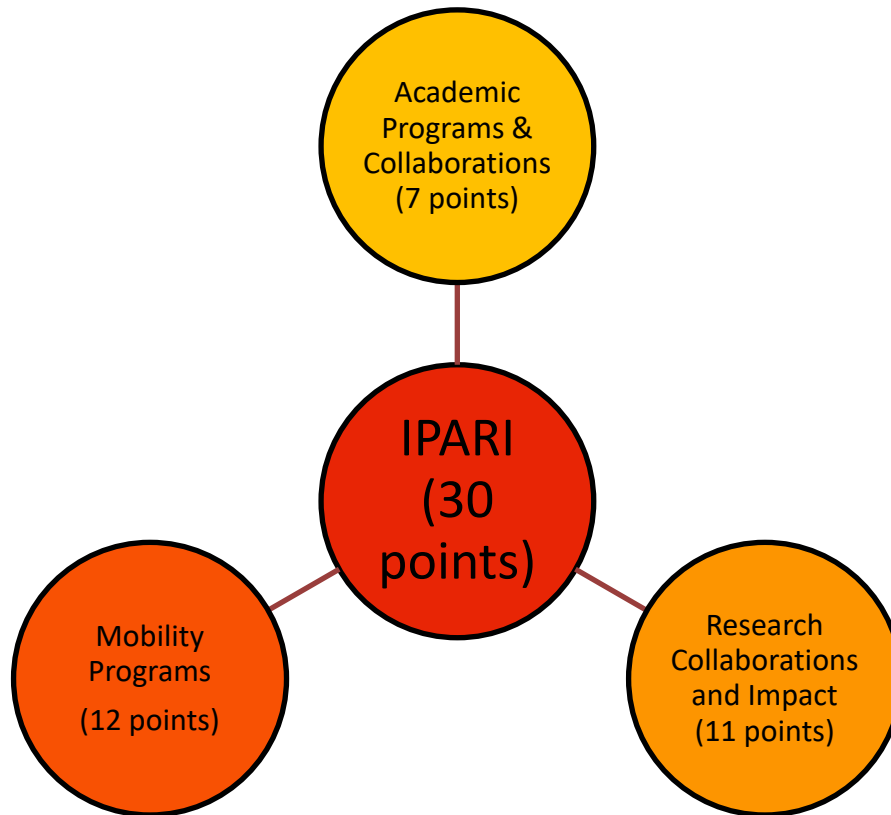


Andrea Morrow, MA ICC, BAC-PR  
Director, International Relations

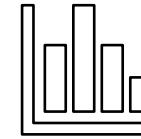
## Questions posed from last session:

- How did UCalgary decide an assessment tool was needed?
- Can you highlight the discussions that took place in your institution that led to the conclusion of needing an assessment tool?
- If we are seeking to move towards a more interpersonal, in-depth, non-transactional, mutually beneficial models of partnership, would one assessment tool with set criteria be sufficient?

# Introduction & Benefits of IPARI 1.0



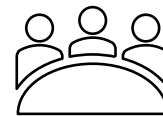
**Integrating data into  
internal processes**



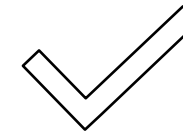
**Data management**



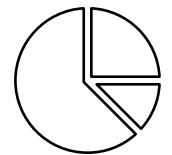
**Monitoring  
partnerships to  
mitigate risks and  
identify trends**



**Identifying  
partnerships for  
further strengthening**



**Develop partnership  
implementation plan**



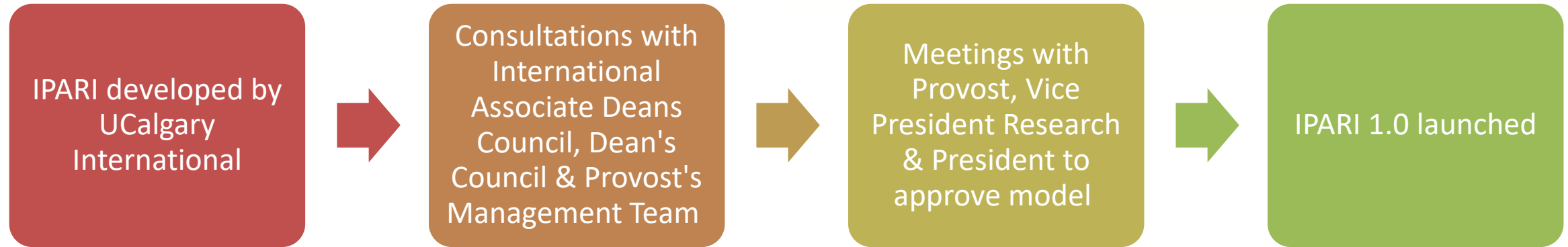
**Reporting purposes**

- Recognized we didn't have a way to track and monitor our international partnerships
- Partnerships were often ad-hoc and some were inactive
- Wanted to begin to track the progress of the International Strategy and identify which partners were helping us meet our goals
- Previous International Strategy included Countries of Emphasis and Interest
- Needed to ensure the investment of people, time and funding were aligned with efforts in internationalization

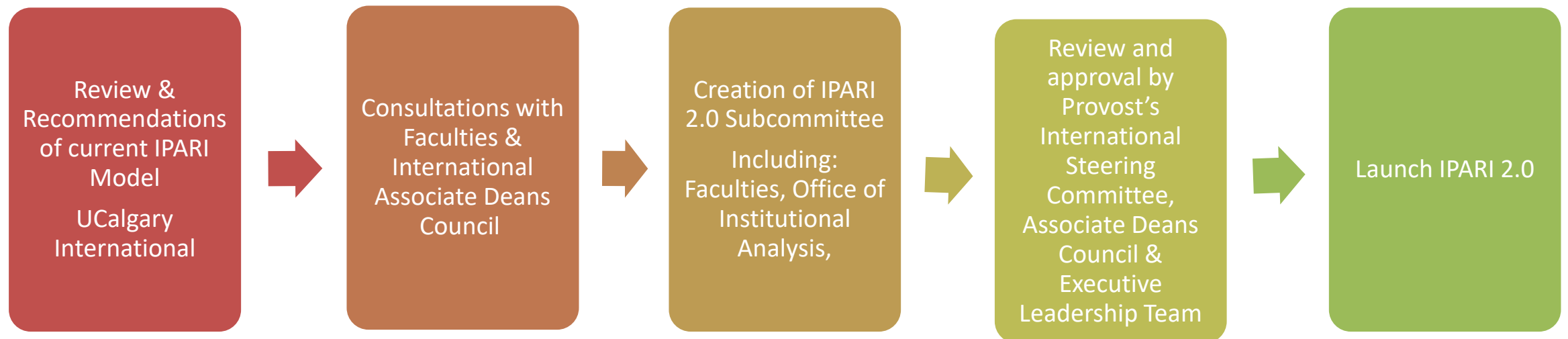


# Consultations and Approvals for IPARI

## IPARI 1.0: 2016 - 2017



## IPARI 2.0: 2021 - 2022



# Aligning Internationalization efforts with University Goals



## Eyes High Strategy

The Eyes High Strategy 2017-22 is the University of Calgary's strategic direction. By 2022, we will be recognized as one of Canada's top five research universities, fully engaging the communities we both serve and lead.

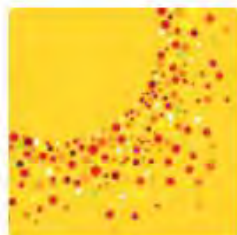
[Learn more](#)



## Academic Plan

The 2018-23 Academic Plan is a roadmap to the Eyes High Strategy 2017-22. The Academic Plan includes three academic priorities: prioritizing people, connecting communities, and driving innovation.

[Learn more](#)



## Research Plan

The 2018-23 Research Plan is a roadmap to the Eyes High Strategy 2017-22. The Research Plan has three priorities: matching strength with opportunities, increasing research capacity and driving innovation.

[Learn more](#)



## Global Engagement Plan

The university's Global Engagement Plan provides a direction toward increasing partnerships around the world to advance the university's position as an intellectual, social and cultural hub for academics and research.

[Learn more](#)



## Campus Mental Health Strategy

Launched in 2015, the Campus Mental Health Strategy is a bold commitment to the importance of mental health and well-being of our university family. Together we are creating a community of caring.

[Learn more](#)



## Indigenous Strategy

In total, the University of Calgary's Indigenous Strategy is a commitment to deep evolutionary transformation by reimagining ways of knowing, doing, connecting and being. Walking parallel paths together "in a good way."

[Learn more](#)



## Sustainability Strategy

The Institutional Sustainability Strategy provides a roadmap for continuous improvement in our pursuit of excellence and leadership in sustainability. We aim to become a leader in sustainability in our academic and engagement programs, administrative and operational practices.

[Learn more](#)



## Sexual Violence Prevention & Support

The University of Calgary is committed to creating a safe campus environment, where sexual violence is never tolerated. In June 2017, the university introduced a standalone sexual violence policy that applies to all community members including students, faculty, staff and volunteers.

[Learn more](#)

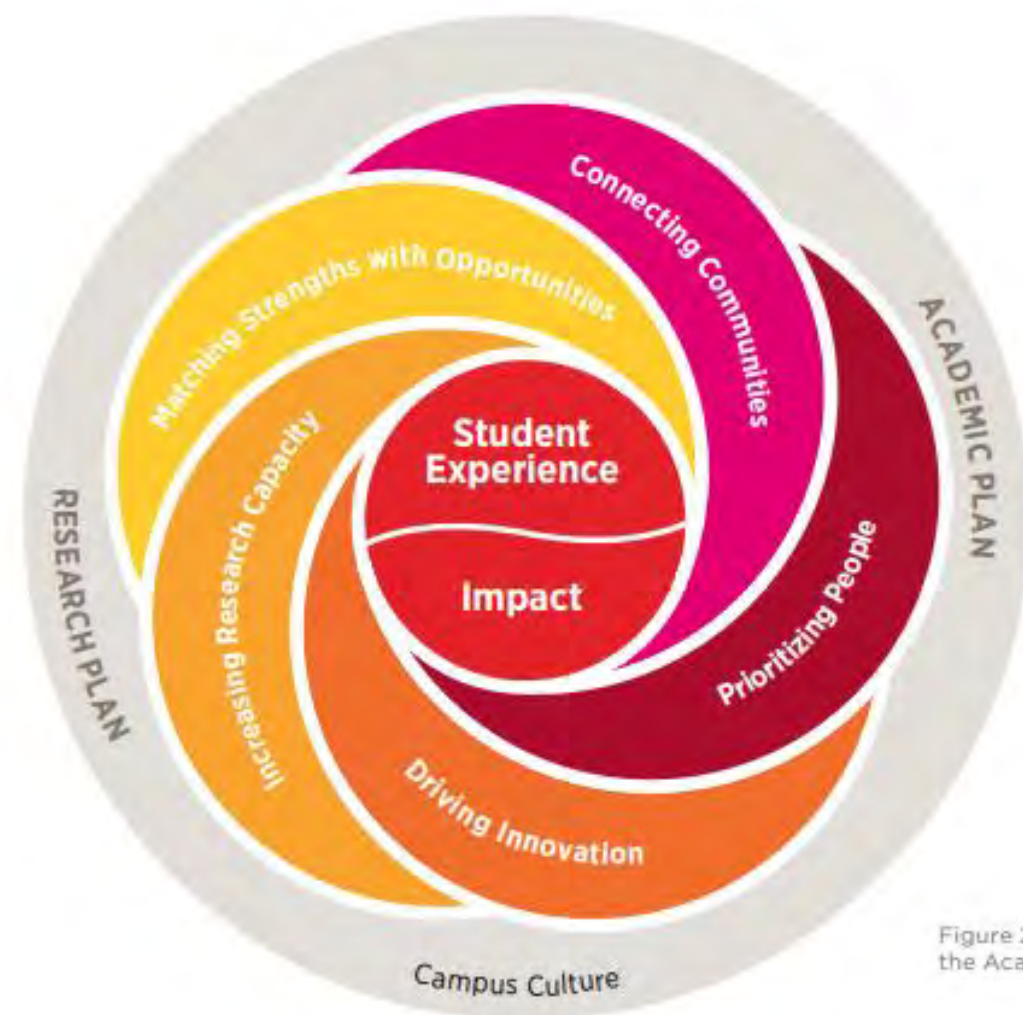


Figure 2 — I  
the Academic

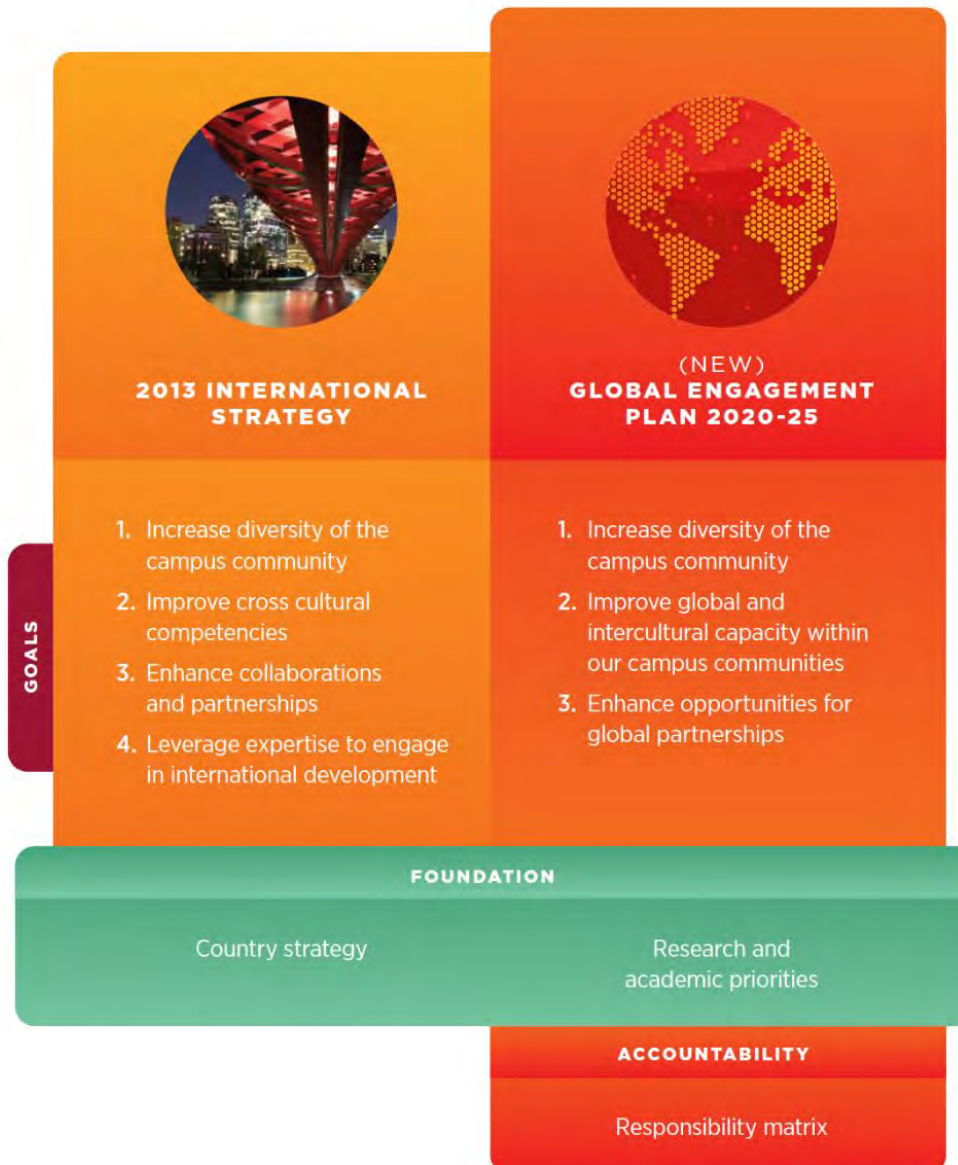
Global partnerships should be:

- Focused, with clearly defined objectives that relate to our broader strategic goals while leveraging existing resources and strengths.
- Mutually beneficial, sustainable, and where appropriate, multifaceted.
- Whenever possible, the university should strategically work with universities and organizations that are highly ranked internationally, or within specific fields of strategic interest. Exceptions to this principle apply when the partnership accomplishes specific educational, research, and/or service objectives
- Driven by the priorities of the Academic and Research Plans





# Aligning Assessment with Goals



## GOAL 1: Priorities and Areas of Responsibility:

	Recruitment & Admissions	Institutional Partnerships	Immigration (Visa, study & work permits)	International Student Supports	English Language Programs	Student Sponsorship/Scholarship Development
UCI	✓	✓		✓		✓
Registrar's Office	✓				✓	✓
FGS	✓	✓		✓		✓
Faculties	✓	✓		✓	✓	✓
Continuing Education	✓	✓		✓	✓	✓
Student & Enrolment Services			✓	✓		

## GOAL 2: Priorities and Areas of Responsibility:

	Intercultural Capacity Building	International Learning Experiences (ILE) and Intercultural Capacity-building Experiences (ICE)	Eliminating Barriers to ILE	Academic & Mobility Agreements	Fees, Funding & Scholarships
UCI	✓	✓	✓	✓	✓
Registrar's Office			✓		✓ UG
FGS		✓		✓	✓ GR
Faculties	✓	✓	✓	✓	✓

## GOAL 3: Priorities and Areas of Responsibility:

	Research & Innovation Partnerships	Global Development Partnerships	Diplomatic & Consular Corps Partnerships	Training & Professional Development Partnerships
UCI	✓	✓	✓	✓
VPR	✓	✓		
Faculties	✓	✓	✓	✓
Continuing Education				✓ CPE

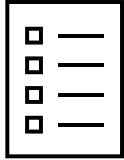
- New GEP clearly defines Calgary Consular Corps and Diplomatic Partnership
- Previous IPARI did not include these partners as the assessment was based on formal agreements

Diplomatic & Consular Corps Partnerships	Responsibility	Assessment
Sustain relationships with Calgary Consular Corps to support the GEP by co-organizing events.	UCI, FA	<ol style="list-style-type: none"> <li>1. # of events/initiatives co-created</li> <li>2. Impact of events</li> <li>3. Number of new partnerships agreements or collaborations that have resulted from events/initiatives</li> </ol>
Maintain relationships with the Diplomatic corps to promote the University of Calgary's activities and to develop new partnership opportunities with foreign countries.	UCI, FA	





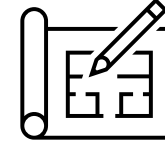
# Tips for Managing Data



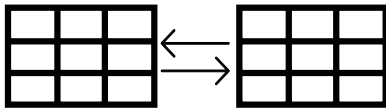
Define your internationalization goals and related measurements



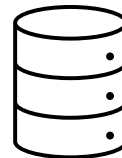
Consult & get buy-in from leadership on the definitions of a successful partnership



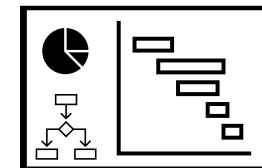
Outline your data requirements from each of your data stakeholders



Create a data model based on the measurements for internationalization goals



Implement a data warehouse to support business intelligence tool if possible



Easy to use implementation via business intelligence tools such as Power BI, Tableau

- Consultations with internal stakeholders
- Setting up a working Committee with representation from various faculties and the Office of Institutional Analysis
- Discussions with partners surrounding integrating their feedback into the evaluation
- Utilizing technology to automate
- Implementing IPARI 2.0
- Creating a shareable Toolkit with resources for institutions looking to build a partnership assessment framework





Andrea Delgado Morrow  
almorrow@ucalgary.ca



# Q&A

---

- What do you recommend as the first steps to engage the stakeholders in the process of assessing partners or international partnerships ?
- How do you inform your partners about your new methods and criteria and adapt (or not) the collaboration ?
- Now that you have a clearer sense of what is expected from international partnerships, how do you manage the requests from Faculty that do not "fit" into the framework ?
- How are institutions discussing about measuring "impact" ?
- How are you being assessed by your international partners ?



# Summary and Next steps

---

- Continue the conversation on Partnership Assessment:
  - CBIE IR PLC HUB
  - Twitter: #IntlRelationsPLC
- Interested in joining the Partnership Assessment Working Group?
  - Email: [almorrow@ucalgary.ca](mailto:almorrow@ucalgary.ca)



# Wrap up

---

- Coming soon!
  - Survey on Delegations/Missions
- Share your suggestions for future events with us
- Interested in joining the Steering Committee?
  - Call for applications coming in Fall 2021!



Thank you for your participation!  
*Merci de votre participation 😊*

---



Canadian Bureau for  
International Education